

ShareMethods Wins '2006 CRM WizKid™' Award

*Use of ShareMethods at JMJ Associates Drives 27% Revenue Increase,
Delivering Industry Award and Recognition from the Beagle Research Group*

New York, NY, January 19, 2006 – ShareMethods, LLC, a leading provider of sales and marketing document management and collaboration solutions, today announced that it received a CRM WizKids Award™ from Beagle Research Group, LLC, analysts of the CRM (customer relationship management) market. The award recognizes companies offering advanced or innovative business technology solutions that have an important positive impact on the CRM market.

Beagle Research made the award to ShareMethods based on the real-world success of its integrated on-demand solution at JMJ Associates, a leading provider of world-class performance consulting services for Global 2000 companies. Beagle Research found that the total value of the customer transactions at JMJ Associates was up by almost 27% - a huge productivity boost - through their use of ShareMethods. A Beagle Research case study published today shows that ShareMethods effectively addresses the need companies have to efficiently manage the processes around the creation, approval, and distribution of key sales materials.

“ShareMethods is a leading example of a technology provider that enables sales and partner communications with a central collaborative system in order to manage materials required by an extended sales network,” said Denis Pombriant, founder and managing principal of Beagle Research Group, LLC. “With their on demand solution, the complexities and expenses of managing documents are hidden from the customer. What the customers see are the documents they need when they want them for a low monthly fee. This combination of low cost and easy startup demonstrates the power of on demand computing. Most importantly, the business impact of the ShareMethods solution – increased revenues and productivity gains - is impressive”

According to the report titled “CRM WizKids 2006: Taking CRM to the Next Level”, ShareMethods not only enabled JMJ Associates to sell about 20% more consulting engagements in 2005, but they were also able to increase the overall transaction value of their business by about 27%. JMJ wanted an on demand document management system with the capability of integrating with their CRM tool, salesforce.com, so that the company could easily access all sales information during the creation and approvals process and to give the company a common and easily accessible repository of proposal documents. JMJ Associates was also attracted to ShareMethods by the combination of document management and approval workflow in one product. Using ShareMethods as a platform to manage their proposal approval workflow, JMJ Associates has been able to process proposals quicker and also enjoy the benefits of having the complete approval history and all document versions tracked in one central location.

“We are delighted to have this special industry recognition from Beagle Research,” said Eric Hoffert CEO and co-founder of ShareMethods. “It is an honor to be among such a strong group of innovators and their customers taking CRM to the next level. The business results at JMJ Associates achieved through a combined ShareMethods and salesforce.com solution, deliver on the power and potential for on demand services and composite applications.”

For more information or to obtain a copy of the Beagle Research Group case study, please visit www.sharemethods.com.

About ShareMethods, LLC

With ShareMethods, sales and marketing teams can store, manage, and share documents easily and securely, collaborating with extended selling networks to close more business, providing a cost-effective alternative to developing and supporting a sales and marketing intranet or extranet. ShareMethods combines advanced document management, collaboration, and CRM integration into powerful on-demand solutions. The “Sales and Marketing Portal in a Box” approach can cost less than one tenth of the price of traditional enterprise software. ShareMethods received an

“Excellent” rating for usability from eWeek and scored 9 out of 10 for “Ease of Use, Implementation, and Value” from InfoWorld. The company was also recognized together with salesforce.com in the InfoWorld Top 100 for one of the best IT Projects of 2004. ShareMethods delivers its on-demand services on a global basis to users in the US, Canada, Mexico, France, England, Australia, Sweden, Switzerland, Hong Kong, Singapore, Russia, and Japan. ShareMethods services include ShareNow for AppExchange, ShareFree for AppExchange, and ShareMethods. Visit <http://www.sharemethods.com> or call 1-877-SHARENOW for more information.

About Beagle Research Group, LLC

Beagle Research Group was founded in 2003 by Denis Pombriant a well known CRM market analyst and thought leader to serve the research and analysis needs of emerging companies in the CRM market. The company researches trends, emerging technologies and companies that will have an important impact on the way business is conducted in the years ahead. Beagle Research Group, LLC offers strategy and market analysis both to emerging companies and to investors interested in understanding evolving trends in the CRM market. Visit Beagle Research at www.beagleresearch.com or 781-297-0066. To obtain a copy of the CRM WizKids Beagle research report documenting business benefits from innovative CRM solutions, please visit www.beagleresearch.com.

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